



# LEADERSHIP FOR THE FUTURE

**Thursday, February 25**

8:00 a.m. – 4:30 p.m.

Registration Deadline: February 17

## 2016 WINTER CONFERENCE Charlotte Chapter ALA

Kearney Solarium  
Foundation for the Carolinas  
220 North Tryon Street

8:00 a.m.	Registration and Buffet breakfast	Kearney Solarium
8:30 -11:30	<b>Inside the Law Firm of 2020</b>	<b>Susan Saltonstall Duncan</b>
	➤ Staffing Inside the Future Law Firm - Creating New Positions	<i>RainMaking Oasis LLC – Legal Business Strategy and Growth</i>
	➤ New Client Demands – Measurable Skills Required for Legal and Administrative Staff	Silverman Pavilion
	➤ Firm Training and Development for Future Administrative and Lawyer Leadership – And are succession plans in place?	
	Break	
11:45 -1:30	<b>Lunch with Gold &amp; Silver Business Partners</b>	Kearney Solarium
	Break	
1:45 – 4:30	<b>Conscious Leadership in the Workplace</b>	<b>Rosalie Chamberlain</b>
	➤ Does our Workforce Represent the Diverse People we Represent?	<i>Consulting &amp; Coaching</i>
	➤ Feedback and Performance Reviews; Unconscious Bias	Silverman Pavilion
	➤ Inclusion, Engagement, Motivation & Innovation	
4:30 p.m.	Closing Remarks	



**Susan Duncan** is the founder and president of RainMaking Oasis, LLC, a business development and management consulting firm that helps lawyers and law firms create, execute, and evaluate effective strategic and business development initiatives. She has been working with law firms since 1980, providing consulting services for over 23 of those years and to more than 100 law firms, other professional service entities and thousands of individual lawyers. [www.rainmakingoasis.com](http://www.rainmakingoasis.com)



**Rosalie Chamberlain** works with organizations and individuals to identify behaviors that motivate, inspire and create, as well as those that block creativity and performance. Rosalie helps individuals and teams to develop productive solutions by helping to identify desired outcomes and any potential challenge, with thought provoking questions which serve to clarify goals, build awareness, and define incremental steps to reach your desired future. [www.rosaliechamberlainconsulting.com](http://www.rosaliechamberlainconsulting.com)

**REGISTRATION DEADLINE – February 17**

Attendee Name	Firm	Member Fee \$ 75.00 per person	Guest Fee \$ 100.00 per person

Total Enclosed: \$ \_\_\_\_\_

**CONFERENCE REGISTRATION FEE**

Includes registration for full program  
Breakfast and Lunch Buffets

RSVP no later than **Wednesday, February 17**  
and mail check to:

Charlotte Chapter ALA  
c/o Pamela Sachs, Robinson Bradshaw  
101 North Tryon Street, Suite 1900  
Charlotte, NC 28246

