



February 16, 2017

Winter Conference

Kearney Solarium

Foundation for the Carolinas

220 North Tryon Street

Bridging the Gap: Emotional Intelligence & Inspired Leadership



Agenda

February 16, 2017

8:00 a.m. Registration and Buffet Breakfast Kearney Solarium

9:00—12:00 Emotional Intelligence

Sharon Abrahams

Silverman Pavilion

Emotional intelligence (EQ) is the “something” in each of us that is a bit intangible. It affects how we manage behavior, navigate social complexities and make informed decisions about the things that matter most to us. It also helps us to connect to others in productive and nurturing ways. While some researchers believe that emotional intelligence is an inborn characteristic, others believe that emotional intelligence can be learned and strengthened. Join us for this interactive workshop to learn ways to increase your EQ.

12:00 -1:30 Lunch with Gold & Silver Business Partners Kearney Solarium

1:45 – 4:30 Purposeful Leadership

DeAlva W. Glenn

Silverman Pavilion

Focusing on vital leadership competencies for personal transformation, team effectiveness and organizational achievement. Mindfulness is a critical tool - learn to increase your personal and professional effectiveness and cultivate the vital skills of purpose, self-awareness, and empathy. Enjoy greater influence and improved relationships. Prevent burnout and gain new tools for work/life balance to implement immediately!

4:30 p.m. Closing Remarks & Chapter Annual Business Meeting Silverman Pavilion

Nominating Committee Report & Election of 2017-2018 Officers

Scholarship Winners – ALA National Conference

Upcoming Chapter Activities



Sharon Meit Abrahams is a legal talent development expert helping lawyers improve their productivity and profitability. She currently serves as Director, Professional Development/Diversity & Inclusion for the international law firm, Foley & Lardner LLP. Dr. Abrahams has over twenty years of experience in training and education specializing in client relations, business development techniques, communication skills and management/leadership development training. She has conducted over 170 seminars on a wide variety of topics. Her audience has been the American Bar Association (ABA), local bar associations, Harvard, Yale, Cornell, Northwestern, University of Virginia, University of Chicago and Duke Law Schools. She often speaks at local, national and regional conferences for the Association of Legal Administrators (ALA) as well as for various non-profit organizations.

Dr. Abrahams is a prolific writer, publishing over 60 articles and 4 books related to professional development in the legal profession. Her most recent book *"100 Plus Pointers on Business Development"* along with her other books, *"100 Plus Pointers for the New Partner"* and *"100 Plus Pointers for New Lawyers on Adjusting to Your Job"* are all published by the ABA. She was appointed to the Professional Development Committee of the Law Practice Division of the ABA and serves on the Professional Development Advisory Committee of the ALA. For a decade she was faculty for the Center for Management Development at Florida International University (FIU), teaching training and human resources courses. After FIU she was an adjunct professor in the doctoral program "Organizational Leadership" at Nova Southeastern University. Dr. Abrahams has a Bachelor's of Business Administration and a Master's of Science in Instructional Technology/Organizational Training from the University of Miami and her doctorate in Adult Education from Nova Southeastern University.



DeAlva Glenn is Founder and CEO of the D. Wilson Agency, a professional development and business consulting firm, where the focus is on helping people and organizations increase growth, achievement and revenue. The agency's client list includes individuals, non-profit and for-profit organizations from several major industries, including professional sports, higher education, financial services, communications, energy, and arts & culture. The firm's focus is individuals and small to mid-sized businesses with a fierce desire to grow. DeAlva launched the D. Wilson Agency to assist clients with a comprehensive approach to development and transformation. Under her leadership, the agency has created tools and techniques designed to help clients throughout each stage of their growth cycle. This includes the leading edge program Playbook For Purposeful Living®, which has received national attention.

Her professional career spans 20+ years in financial services with Fortune 100 companies where she held significant responsibility in senior leadership and executive roles focused on creating and implementing strategic vision in technology, operations, customer experience, strategy development, marketing and job placement. A graduate of the Harvard Management Development Program, DeAlva has an Accounting degree and MBA from Winthrop University. DeAlva received an Executive Coaching certification from the University of Georgia and is also certified through the International Coaching Federation. She is a Certified Bridges Out of Poverty Trainer and a Certified Six Sigma Green Belt.

Gold Sponsors



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